

BUYER'S GUIDE: SELLSIDE FINANCIAL CRIME PREVENTION SOLUTIONS 2023

greyspark
partners

DEFINING MISSION-CRITICAL PROCESSES

- AML, KYC & Screening Coverage
- Investigation & Case Management Coverage
- Market Compliance
- Surveillance Coverage
- Transactions Monitoring & Filtering Coverage

KEY PURCHASING CRITERIA

- Total Cost of Ownership
- Service & Support
- Reference Client Credibility
- Flexibility
- Technology Performance
- Functional Capabilities

KEY PERFORMANCE INDICATORS

- Adaptability & Flexibility
- Underlying Technology
- Service & Support
- Pricing & Total Cost of Ownership
- Features & Functionality

ASSESSING COMPETITIVE DIFFERENTIATION

- Technology Performance
- Data Integrity
- Pricing & Total Cost of Ownership
- Adaptability & Flexibility

DEFINING BEST-OF-BREED TECHNOLOGY

- A 'Holistic Surveillance' Offering
- Agile Approach to False Positives ID
- Strong Underlying Technology KPIs
- Reliability
- Strong Breadth of Functionality KPCs